



## **ANNUAL GENERAL MEETING 2018**

**Clubrooms, Karratha Leisureplex**

**6:30pm Tuesday 30<sup>th</sup> October 2018**

### **MINUTES**

#### **1. Introduction and Welcome**

- Opened by Vaughan Corps (Vice President) at 6.40pm

#### **2. Attendees**

- Kylah Morrison – KDCCI
- Sarah Lock – KDCCI
- Francois Langlois – Brida
- Greg Kneale – Chubb Fire and Safety
- Warwick Twelftree – Cleanaway
- Evelyn Maliszewski – Cool Change Boutique
- Sharyn Morrow – CQU
- Hayley Brown – Focus HR Consulting
- Tony Simpson – Fortesque Bus Services
- Vaughan Corps – Karratha Earthmoving
- Geoff Harris – Keyspot
- Jane Tittums – Naanda
- Daniel Scott – Neverfail
- Buster Slood – NW Communications
- Rob Ammerere – Oztopia
- Jessica Ireland – Realmark
- Barry Harrison – The Ranges
- Chris Schilling – Pilbara Distributors
- Cassie Perry – Helloworld
- Jessica Miller – The Inspired Mark

### 3. Apologies

- Jodi Porteous – North West Accountancy
- Robin Vandenberg – KDCCI Life Member
- Cory Byers – KBSS
- Jane Tittums – Naanda Australia
- Lisa Hicks – Hicks Civil & Contracting

### 4. Confirmation of Minutes from 2017 AGM

The meeting resolves to accept the minutes of the 2017 KDCCI AGM Meeting held on the 3<sup>rd</sup> November 2017 as circulated are a true and accurate record of proceedings.

**Moved** Jessica Miller  
**Minutes accepted**

**Seconded** Chris Schilling

### 5. Presidents Report

Vaughan Corps (President) presented Presidents Report.

“As our local economy transitions from a period of sideways grind to economic growth I think it is important to realise and understand the reasons why we are here.

The City of Karratha economy has always been an up and down cycle but as we grow from new investment, new businesses and new opportunities it is possible to ensure that at as a business community we grow together, help each other, learn from the past and remain strong.

We cannot do this without acknowledging where our growth comes from and that growth comes from investment.

While it is important to diversify our economy, this will not happen overnight and as we look towards diversification we also need a population to help sustain the diversity and support the growing surrounding industry.

To do this we need to ensure our growing community supports the families that are here. This support is wide and varying from cost of living, services, support networks, schools and many other day-to-day decisions.

Over the last eight years we have had enormous amounts of government investment into this town via Royalties for Regions. Now it is up to the wider business community to take over that investment to keep moving this city forward. Diversification does not occur without investment.

While it may seem controversial at times with the City of Karratha entering the business and investment space, I personally would like to thank the Mayor, Peter Long and CEO Chris Adams, for their efforts.

As we all know some investments and ideas never get off the ground, but there are others that will and these investments will have a real and positive input to the city's livelihood and growth. It is these investments that will have a positive flow into the wider business community.

Every dollar invested does have a flow on effect and in one way or another it will reach every business operating in Dampier, Karratha, Roebourne, Wickham or Point Samson.

It is also important to mention the major businesses who drive economic growth within our community. I would like to thank Rio Tinto – who with their collaboration with the RCCIWA in building local business capacity, is really engaging the local business community, building capacity and helping build a sustainable business community.

I would also like to thank Yara, who is also an enormous supporter of local engagement – when making their investment decisions and expanding plants, producing hydrogen I am sure the local businesses will also benefit from their local procurement policies.

We also have Woodside announcing Bechtel in the last couple of weeks as the company to build Pluto Train 2, as well as other expansion projects. While this is very early in the investment decision, we have had all positive communication that Woodside will have a major focus on local engagement.

We'd also like to thank Woodside for the Karratha Local Jobs Portal and their approach to attracting more people to live and work in Karratha.

It is also important to acknowledge the contributions that these major companies make to our community, for it is these contributions in the Leisureplex, the Red Earth Arts Precinct, education programs and other areas of our community that improve our lifestyle up here, as well as the lifestyle for our employees and future employees, which as we know are becoming harder to find and attract.

Looking forward we have very exciting projects that are in the pipeline with BBI Group building new iron ore mines, port and rail infrastructure and I would like to thank BBI Group for their extraordinary effort to undertake local engagement and supporting the RESA Resource Ready Program which is currently under way in partnership with the KDCCI.

I would also like to acknowledge smaller tier miner Artemis resources and their CEO Wayne Bramwell for their efforts in hiring locally with the development of their Carlow Castle cobalt, copper and gold mine south of Roebourne and the re-opening of Radio Hill.

There are also projects such as Ecomag, Sahara forest, solar and wind power plants. With all this I think it is hard to disagree that our future is overwhelmingly bright.

Now where do go from here, well a smart person once told me a successful business needs to follow 3 simple sentences,

1. Find out what they want
2. Go and get it
3. Give it to them

And this is where we as the local chamber can help facilitate that gap. Our CEO Kyla Morrison is constantly in contact with all these great businesses finding out what they want, going to the local business community and trying to source it and help deliver it to them via training, resource ready programs, skills workshops and information sharing. We would encourage all businesses to get in contact with us, let us know the gaps, where you want to go and allow us to help facilitate this process.

The world is an ever-changing place and the City of Karratha is one of the most opportune places on earth. We have all this massive opportunity around us with such diverse businesses driving investment, but we must understand where the future is heading. Because as businesses if we do not evolve and adapt we will still be pushing the cart with square wheels while others are catching an Uber.

There is automation, improved extraction and treatment technology of gases, solar opportunities, hydrogen, the potential for urea, methanol.

To support the changing technology and new industries we need to educate, train and develop local skills and become the first choice of business for these projects.

We need to be looking at universities, cheaper goods and personnel transport options and if the likes of Qantas and Virgin want to keep charging us exorbitant costs to fly to Perth then let's get behind and support the City of Karratha's international and local flights initiative.

We need to be supporting the new Tambrey neighbourhood IGA, the Gap Ridge Homemaker Centre and we need to be welcoming all investment because I can guarantee you in the end if these investments are successful we will all be the winners.

With the support of these majors as well as the State Government via the overwhelming support of our local member Kevin Michel MLA driving local jobs and growth we are well positioned for a successful future that as a business community can deliver what they want and keep producing excellent businesses."

See Annual Report for Full Report.

## 6. CEO Report

Kylah Morrison presented CEO report.

" As an organisation the KDCCI is committed to fostering and empowering business diversity, expansion and resilience.

Staying aligned with our core values identified during a strategic planning session at the end of 2016; the Chamber has delivered real value to members by:

Representing members as a collective voice

Fostering a strong and diverse local business community

Building and maintaining strong partnerships to foster growth

Empowering economic resilience and sustainability.

Listening to members' requests the KDCCI has started profiling members via Facebook Live videos on a weekly basis to help build awareness of the local people behind the brands that are our local businesses and organisations.

We have received very positive feedback about this ongoing campaign to encourage business and individuals to 'Shop Local'.

The Coworking Space has been well used with many local businesses and organisations making use of the coworking desks, free WIFI, printing facilities and meeting rooms.

Unfortunately the income required to cover the overheads of the lease have not reached the point of breakeven and as such the KDCCI are looking at options to exit the lease in Karratha Village.

All coworking tenants have been notified and are encouraged to take up space in the new Enterprise Hub soon to be officially opened by The Business Centre Pilbara in Hedland Place.

In 2018 the KDCCI delivered a range of projects, events and services to benefit its members.

These included:

- Business Excellence Awards
- Pilbara Business Boot Camp
- Career Central '18
- Business After Hours
- Corporate Golf Day
- KDCCI Business & Community Directory
- Workshops & Seminars
- Business Briefing Breakfasts
- Lobbying and advocacy

I believe all of the work the KDCCI does goes a long way to ensuring the local operational environment supports business growth and development.

We have had a few changes internally this year and I'd like to thank all of the KDCCI staff for their efforts making the transitions smooth and manageable.

Our Membership Officer Carla Stafford left in May. Sarah Lock has taken over the role from Carla, already proving to be a valuable addition to our team.

Kim Davies, Event's Co-ordinator left the KDCCI in July. Event's Co-ordinator role has been filled by Ree Barrow who managed to deliver an exceptional Business Excellence Awards within 10 weeks of joining the organisation.

I'd like to thank both Carla and Kim for their professionalism; dedication; and passion for local business.

I would also like to thank the KDCCI Board for their ongoing support, vision and guidance.

It is with anticipation and excitement that I look forward to the next 12 months."

## **7. Statement of Accounts**

- **Current financials**

***Motion: The Financial Statements for the year ending June 30 2018 be accepted by the meeting.***

**Moved** Warwick Twelftree

**Seconded** Jessica Miller

**Motion Carried**

## **8. Speeches of Potential Board Members presented by**

- Hayley Brown
- Cory Byers (via video conference)
- Jessica Ireland
- Evelyn Maliszewski
- Robert Ammerer
- Tony Simpson
- Buster Slood
- Jane Tittums
- Note: Lisa Hicks was an apology for the AGM

## **9. Results of Board Elections**

Elections to be voted on as there are 9 candidates and only 6 board members positions available, comprising of 3 x 2 year terms and 3 x 1 year terms. Kylah Morrison appointed returning officer assisted by Vaughan Corps.

Total of 38 Proxy forms were received.

**Board Members elected for 2 year term expiring in 2020:**

- Buster Slood – NW Communications
- Rob Ammerere – Oztopia
- Tony Simpson – Fortesque Bus Services

**Board Members elected for 1 year term, expiring in 2019:**

- Cory Byers – KBSS
- Jessica Ireland – Realmark
- Hayley Brown – Focus HR Consulting

**Board Members continuing with terms expiring in 2019:**

- Vaughan Corps (President)
- Warwick Twelftree (Vice President)
- Jodi Porteous (Treasurer)
- Chris Schilling – Board Member
- Jessica Miller – Board Member
- Jared Fitzclarence – Board Member

**10. Notification of Membership Fees**

- Membership fees were discussed and the modified fee structure on the following page was approved by the Members in attendance.

## Karratha & Districts Chamber of Commerce & Industry

Membership & Sponsorship Levels - proposed and passed at 2018 AGM

	Membership		Sponsorship		
	Standard Small Biz	Standard Enterprise Biz	Gold	Platinum	Diamond
Number of Employees	Up to 10	10+	n/a	n/a	n/a
Annual Membership/Sponsorship	\$350	\$750	\$2,000	\$5,000	\$10,000
Business After Hours	Up to 2 people	Up to 5 people	Up to 5 people	Unlimited	Unlimited
CCI Employee Hotline	✓	✓	✓	✓	✓
Bootcamp / Lead & Adapt - Free Tickets	✗	2 (\$240 value)	4 (\$480 value)	6 (\$720 value)	6 (\$720 value)
Business Excellence Awards - Free Tickets	✗	✗	1 (\$169 value)	2 (\$338 value)	4 (\$676 value)
Events, E-News & Social Media Advertising	✗	\$50 value	\$250 value	\$750 value	\$2,500 value
Directory Business Listing	✗	✗	1/4 Page	1/4 Premium Page	1/2 Premium Page
Priority For Business After Hours	✗	✗	✓	✓	✓
Invite to Contractor Roundtable	✗	✗	✗	✗	✓
Invite to Presidents Annual Dinner	✗	✗	✗	✓	✓
Renewal	Financial Year	Financial Year	Anniversary	Anniversary	Anniversary

Prices are exclusive of GST and paid annually

All members have pre-sale registration access to all of our events for upto 48 hours (including free events) prior to the public



**11. General Business**

**12. Next Meeting – October 2019**

**13. Official Close of Meeting**

The Meeting Closed 7.35pm

A handwritten signature in black ink, appearing to be 'VJ' or similar, written in a cursive style.

**Signed .....** **Vaughan Corps**

(President)